



Louis Samuel Soussi

French Nationality
Born on Dec 17th 1980
International Driving Permit

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EDUCATION

2020: Finance for Managers (Coursera)
2018: GMP training (SeerPharma)
2018: First Aid (First Aid Pro)
2005: ESIEA Paris
Business Engineer diploma
1999: Notre-Dame de Boulogne
Baccalaureate (Scientific)

EXPERTISE

Supply Chain Management
Operations & Quality
Process Ownership, Development and Improvement
ISO / GMP / 5S / BCP
GCP / GDP / GSP / GSDP

SKILLS

Communication & Leadership
Analytical thinking & Problem solving
Training & Coaching
IT (MS Office, AS400, SAP)

LANGUAGES

French (native)
English (fluent)
Korean (advanced)
Spanish (intermediate)
Japanese (intermediate)

INTERESTS

Motorcycle riding
Billiards / Muay Thai
Traveling / Different cultures

ABOUT ME

- ✓ Blending academic training in engineering and business with hands on experience in Pharmaceutical Supply Chain and Operations Management.
- ✓ 8 years of expertise on clinical warehousing and distribution, with a total of 16 years of experience in Logistics in APAC
- ✓ Focus on international and local requirements including GxP and 5S for quality, efficiency and sustainability

EXPERIENCE

ZUELLIG PHARMA

(Jan 2021 - Current)

Seoul, South Korea

Senior Operations Manager, Clinical Reach

Manages 37 team members and contractors from Client Relationship to Depot Operations while covering Repackaging, Facility maintenance and delivery

Managed Operations and led team to overachieve target by 4% in 2021
Maintained stable operations during Covid spread and local restrictions
Increased and optimised depot capacity by up to 100% in different storage areas.
Restructured team and Operations to improve service quality and stability
Supported and led growth of team members in new position and career paths.
Supported/coached team members to ease integration and improve customer satisfaction
Procedural set-up (SOPs) and improvements
Daily Operations supervision (Inbound, stock management, labelling, sourcing, outbound)

ZUELLIG PHARMA

(Jan 2020 - Dec 2020)

Singapore

Operations Manager, Japan and North Asia

Led and oversaw the activities of SSG Clinical Reach in Japan
Supported Global Operations / Training, coaching / Improved overall quality of Operations
3 months business trip in Seoul, to support and supervise relocation of 1,800 sqm warehouse with various temperature conditions requirements and ensure no stock loss
Local processes improvement / 5S training and implementation
Setup Regional Guidelines for BCP including pandemic emergency response
Setup Regional Guidelines for the setup or relocation of a warehouse
Coordinated and oversaw European depot partners
Standardisation of processes / KPI setup
Ensured compliance with ISO, GMP / GCP / GDP / GSP and other relevant regulations
Ref: Carin Ong, Director of Global Operations

ZUELLIG PHARMA (FCTS)

(Oct 2017 - Dec 2019)

Adelaide, Australia

Operations Manager

Managed Operations Team and daily Operations
Support for transition to SAP / Monitoring storage inventory system
Communication with suppliers and monitor stock level to efficiently prevent shortages
Ensure deliveries completed on time and in line with distribution strategies
Procedural set-up (SOPs) and improvements / Apply consistency with Group directives
Preserve Operations and Service Quality / Audit Management
Ref: Nicki Jackson, Director

ZUELLIG PHARMA (Feb 2013 - Oct 2017) Seoul, South Korea

Clinical Trials (CT) Supervisor

Supervision and support of CT Team / Procedural set-up (SOPs) and improvements
Daily Operations supervision (Inbound, stock management, labelling, sourcing, outbound)
Preserve Operations and Service Quality / Deviation management / Training & Coaching
Audit Management / Facility and material qualification / Validation / Calibration

Johnson & Johnson Medical Korea (JJMK) Operations Team Leader

Warehouse transfer and Operations transition / Procedural set-up (SOPs)
Facility and material qualification / Validation / Calibration
Supervision and support of JJMK Team / Training & Coaching
Daily Operations supervision (Inbound, stock management, labelling, sourcing, outbound)
Preserve Operations and Service Quality / Deviation management

Head of Logistics' Assistant

Supported Head of Seoul Centre on project basis Customer Management
Project Management / Customer Complaint / Audit Handling
Ref: Christophe Piganiol, President

BLUEBELL (May 2010 - Apr 2012) Seoul, South Korea

Stock Manager

Setup stock policy / Monitor targets / Control warehouse and shops' stock levels
Anticipated shortages and overstocks / Provided monthly reports on stock and sales
Order recommendations & final orders validation / Weekly stock allocation / replenishment

Warehouse moving and organisation Consultant

Found warehouse matching given criteria while cost saving 600 KUSD on 5 years plan
Coordinated moving and construction operations
Optimised warehouse space and workflow according to company's activity
Brands development, Elaborated feasibility studies, Competitor analyses, Market surveys
Ref: Daniel Mayran, President

QUIKSILVER ROXY (Nov 2009 - Apr 2010) Seoul, South Korea

Stock Management Consultant

Warehouse organisation / Inventory management / Orders and deliveries follow-up
Logistic tasks (inbound / storage / outbound)
Ref: Eric Chauche, Managing Director

CARTIER (Apr 2005 - Apr 2009) Seoul, South Korea

Merchandiser

Relay of Brand's Supply chain policy in Subsidiary
Model Stock tool implementation / Control of Warehouse and Boutiques stock levels
Established follow-up of deliveries and orders / Guaranteed products distribution in P.O.S.
Anticipated shortages and overstocks / Provided monthly reports on stock and sales
Ensured and suggested reallocation process towards other Markets and Headquarters
Ref: Philippe Galtié, Managing Director